

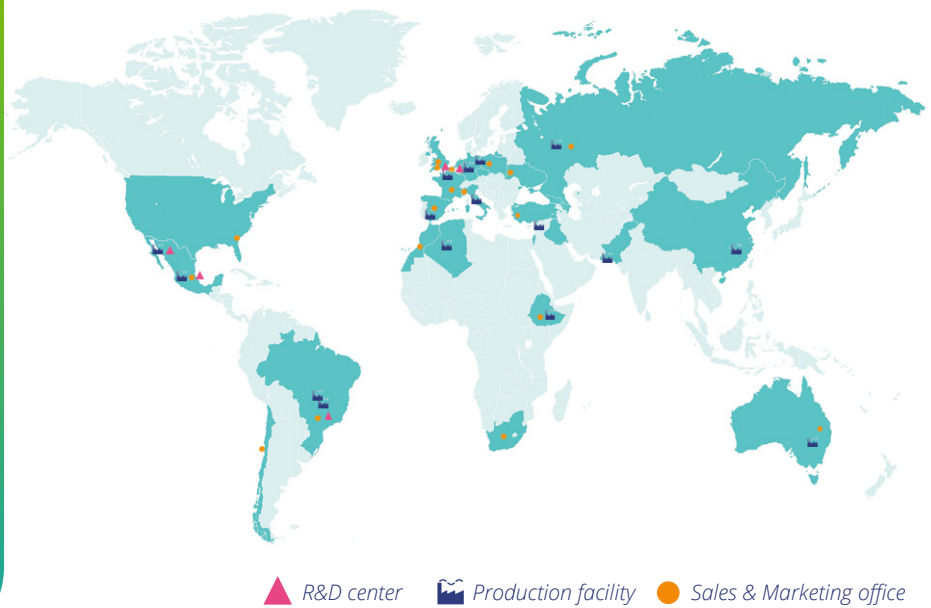
# A growing international business



We make, sell and distribute our products in more than 110 countries through leading retailer brands, as well as under our own brands. Our 19 manufacturing sites are strategically placed across Europe, the Americas, North Africa and Asia Pacific, with 7 specialized R&D centers offering continuous innovation to our consumers and customers.



- One** international business with sales in more than 110 countries
- 19** production facilities
- 7** R&D centers
- 29** sales and marketing sites
- 11.000** employees
- 50** nationalities
- €2.36** billion in sales in over 110 countries\*



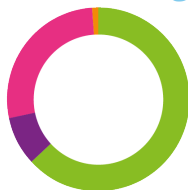
\* Based on 2017 revenue

## A strong and diversified business\*

Focused on 3 attractive categories ...

**Revenue split by Product Category (%)**

Baby Care	61%
Feminine Care	9%
Adult Care	29%
Other	1%



... offering quality Retailer and Ontex brands ...

**Ontex brands (%)**

Retailer brands	52%
Ontex own brands	48%



... in diverse markets ...

**Diverse markets (%)**

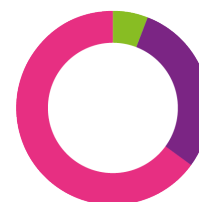
Western Europe	46%
Eastern Europe	13%
Americas	27%
Rest of the World	14%



... for a diversified blue chip customer base.

**Customer base (%)**

Largest customer	6%
Customers 2-10	29%
All other customers	65%



\* Charts based upon Integrated Annual Report 2017 numbers