



We are looking for a

Account Manager - Part Time- 3 days a week South West (M3,M4,M5 & Surrounding Areas)

Ontex is a fast growing international company where people are the most valuable asset. To reinforce our Sales Department team we are looking for an Account Manager, reporting directly to the Sales Manager

Your role

- To demonstrate a comprehensive knowledge of the Ontex range of products
- To develop and execute a profitable commercial plan to drive and grow sales
- To maintain and support existing business
- To support and develop the Distributor route to market
- Build relationships with key influencers and decision makers
- To support the Nurse Advisor Team

Your profile

- The successful applicant will have Sales and Account management experience, with a good understanding of NHS procurement
- You will have excellent communication, organisational and analytical skills
- A proven track record of driving new business and managing the sales cycle through to close.
- Ability to build long term relationships with Key Customer Groups and Key Opinion Leaders
- Minimum of 2 years sales experience

We offer you

- A professional environment with a wealth of opportunities for personal growth and career development.
- A fun working atmosphere where team spirit is paramount.
- Exciting and challenging projects with an international scope.



- A competitive salary package in line with your experience
- Private health Insurance
- Caring for you schemes

Interested?

Please send your CV and motivation letter to jobs.uk@ontexglobal.com before 30/04/2017.

About our office

Ontex Healthcare is a global consumer goods company, here in the UK Head Office we have 75 employees. We are a professional, efficient and friendly team living by our company values:

P. Passion

R. Reliability

I. Integrity

D. Drive

E. Everyone

Our values were defined with a large employee involvement and they represent our core strengths and are a guiding compass towards the realisation of our strategy and vision.

Our brands iD and Lille are supported by our dedicated team of professionals providing leading levels of Customer Service. We are proud to be a key supplier to over 300 NHS organisations, and are currently sole supplier to Scotland & Ireland.

About Ontex

Ontex is a leading international producer of disposable personal hygiene solutions for all generations. We distribute in more than 110 countries through leading retailer private labels, as well as under our own brands. The group employs 11,500 employees over the world. Ontex is listed on Euronext Brussels and is part of the BEL20® index. To support our continuous growth, we are recruiting multiple profiles, in various regions. If you want to be part of this exciting journey, join our online community by consulting our job opportunities!